

Managed Warehouse Services



The MWS Need

WOW Logistics Approved Warehouse Agreement

Category	In Compliance?		Notes
	Yes	No	
Quality Systems	<input type="checkbox"/>	<input type="checkbox"/>	
Risk Management	<input type="checkbox"/>	<input type="checkbox"/>	
Storage Facilities	<input type="checkbox"/>	<input type="checkbox"/>	
Lifting Equipment	<input type="checkbox"/>	<input type="checkbox"/>	
Atmospheric Control Equipment	<input type="checkbox"/>	<input type="checkbox"/>	
Storage & Distribution Practices	<input type="checkbox"/>	<input type="checkbox"/>	
Exclusion of Pests	<input type="checkbox"/>	<input type="checkbox"/>	
Inwards Goods Receipt	<input type="checkbox"/>	<input type="checkbox"/>	
Dispatch	<input type="checkbox"/>	<input type="checkbox"/>	
Management of Non-Conforming Product	<input type="checkbox"/>	<input type="checkbox"/>	
Traceability & Recall	<input type="checkbox"/>	<input type="checkbox"/>	
Property Risk	<input type="checkbox"/>	<input type="checkbox"/>	
Security	<input type="checkbox"/>	<input type="checkbox"/>	
Communication	<input type="checkbox"/>	<input type="checkbox"/>	
Regulatory Compliance	<input type="checkbox"/>	<input type="checkbox"/>	
Health & Safety	<input type="checkbox"/>	<input type="checkbox"/>	
General Requirements	<input type="checkbox"/>	<input type="checkbox"/>	
Certificate of Insurance Submitted	<input type="checkbox"/>	<input type="checkbox"/>	
W9 & Tax Exempt Forms Submitted	<input type="checkbox"/>	<input type="checkbox"/>	
Satisfies Minimum Insurance Requirements	<input type="checkbox"/>	<input type="checkbox"/>	

Warehouse operator acknowledges and agrees that all above Safety, Quality and Operational Requirements are met and will continue to be met throughout the duration of the relationship between WOW and Warehouse operator.

Signature _____

Date _____

Warehousing & Distribution Services 20

Companies need to find the most efficient way to identify not only the **optimal locations** for warehousing, but **quality facilities** in those areas, as well as processes to **improve overall operational performance**.



Warehousing Challenges

Companies face a variety of challenges when trying to manage multiple warehouse locations, including:

- Systems, processes, and personnel to **manage multiple warehouse locations**
- Expertise to handle **contractual requirements** for warehouse relationships
- Managing **billing processes** with multiple warehouse providers
- Knowledge of warehouse **insurance** minimize risk



Warehousing Challenges – cont.

- Warehouse **operations** and **logistics knowledge**
- Systems to **identify** ideal warehouse **locations**
- **Identifying** the operational **capabilities** of a warehouse provider
- Knowledge of warehouse **best practices** and **SOPs**



WOW's MWS Solution

Our 4PL Services eliminate this supply chain headache, allowing companies to focus on their core competency. WOW can:

- Help **locate** and **identify** qualified warehouse providers
- **Verify** warehouse insurance coverages
 - Ensures customers products are protected
- **Facilitate** operational requirements between customer and warehouse provider



WOW's MWS Solution – cont.

- Utilize our **warehouse management system** (WMS) for all operational administrative processes
- **Streamline** the **billing** process by providing one invoice for all operations
- **Eliminate** the need for **internal resources** to manage third-party warehouse relationships



WOW Differentiation

WOW Logistics Company's network study capabilities help separate it from all other 3PLs in the marketplace. We bring **significant savings** through:

- Reviewing the flow of both raw materials and finished goods to **maximize** potential **savings**
- Thorough Investigation of all transportation modes available to **reduce** supply chain **costs**
- Focus on **reducing** the distance to customers (*to speed delivery time*), **cutting** transportation **costs**, and **improving performance**



Additional WOW Differentiation – cont.

- **Leader in dry and refrigerated food-grade storage**
 - Thorough understanding of FSMA standards and HACCP policies
- **24-page Food Safety, Quality & Operational Requirements**
 - Outlines systems and processes each facility must have in place.
 - Facility must sign off on manual before moving forward”



Additional WOW Differentiation – cont.

- Supply chain **Experts**
- **Transportation Management solutions**
 - Provides seamless customer support and one-stop shop for logistics
- **Benchmarking capabilities**
 - Our diverse customer base (*size and product type*) gives us an advantage in benchmarking and setting a “normal” baseline



Additional WOW Differentiation – cont.

- Ability to **Purchase** inventory stored **offsite**

WOW COMMODITY PURCHASE PROGRAM

- ✓ 100% advance rate
- ✓ No monthly payments
- ✓ 0% required equity
- ✓ Simple Interest rate
- ✓ No down payment
- ✓ Ultimate in flexibility to shift line up or down



Questions?

